



* Air King	Bath Fans, Commercial & Industrial Fans, Range Hoods Central Vac, Humidifiers
American Polywater	Cable Pulling Lubes, Cleaners, MRO and Construction Chemicals
Arlington Industries	EMT Die Cast, Non-Metallic Liquid Tight Fittings, Cord Grips Conduit Bodies, Siding Mounting Blocks & Accessories
Champion Fiberglass	Fiberglass Conduit, Fittings, Elbows, Struts, Hangers & Accessories
Draka Cableteq USA	Cable-In-Duct, Industrial Control & Tray Cable, Copper SEU/SER
Engineered Products Co.	Fixture Whips, Utility & Temporary Lighting, Splice Kits, AC Whips, Heat Shrink Tubing, and Pig Tails
*Hatch Lighting	Ballasts: Electronic HID, Fluorescent, and Magnetic HID Electronic Transformers, LED Drivers
Jefferson Transformers	Single Phase, Three Phase, Buck-Boost, Industrial Control and Low Voltage
King Innovation	Dryconn Connectors, Gorilla Wire Nuts, Standard Wire Nuts, and Other Specialty Items
Low Electric	Metallic & Non-Metallic Floor Boxes and Covers
Nicor Lighting	Recessed Lighting & Trims, Track Lighting, Ceiling Fans, Emergency Exits, GFI's & Speciality Lighting
*Oldcastle - Synertech Christy Carson	Underground Enclosures - High Density Polymer Concrete, Hand Holes Underground Enclosures - Fibrelyte Underground Enclosures - Plastic HDPE
Picoma	Galvanized & EMT Steel Elbows, Couplings, Nipples, PVC Elbows, Fittings & Accessories
Priority Wire & Cable Inc.	Aluminum and Special Cables
SATCO / NUVO	Incandescent, Decorative, Halogen Lamps, Linear & Compact Fluorescent, Lighting Components Decorative Indoor Lighting Fixtures
Sturgeon Bay Metal Products	Handy Plastic Straps for NM, Telephone & Electronic Cable
Southern Pipe, Inc.	PVC Couduit and Fittings
* United Copper Industries	Building Wire - Copper THHN, NMB, UFB, SEU, SER, BARE MC Solid, Stranded, Hospital Grade
USI Electric	Smoke Detectors

*** Represented in Indiana & Kentucky**

WILTROUT SALES, INC.

Conditions of Sale

<u>Manufacturer</u>	<u>Minimum Order</u>	<u>Freight Allowance</u>	<u>Payment Terms</u>
* Air King www.airkinglimited.com	None	\$1,500	2% 10th, net 30
American Polywater www.polywater.com	\$75	\$500	1% / 10 Prox
Arlington Industries www.aifittings.com	\$100 Waive UPS Red/Blue	\$1,000	2% 10th, net 30
Champion Fiberglass www.championfiberglass.com	None	Varies By Product	Net 30 days
Draka Cableteq USA www.drakausa.com	\$250	SEU & SER Cu: 2,000 lbs Other Cable 5,000 lbs.	1% 10th, net 30
EPCO www.engproducts.com	\$50	\$1,000	1% 15th, net 25
* Hatch Lighting www.hatchlighting.com	\$150 Under \$150 add \$20 chg	\$250	Net 30 days
Jefferson Transformers www.jeffersonelectric.com	\$100	\$1,000	Net 30 days
King Innovation www.kinginnovation.com	\$125	\$200	Net 30 days
Lew Electric www.lewelectric.com	\$75	\$500	Net 30 days
Nicor Lighting www.nicorlighting.com	\$200 Under \$200 Add \$10 Handling Chg.	\$1,800	Net 30 days
* Oldcastle - Synertech www.oldcastleprepast.com/enclosuresolutions	\$500	\$5,000	Net 30 days
* Oldcastle - Christy www.oldcastleprepast.com/enclosuresolutions	None	\$5,000	Net 30 days
* Oldcastle - Carson www.oldcastleprepast.com/enclosuresolutions	\$100	\$5,000	Net 30 days
Picoma www.picoma.com	\$75	\$750	2% 10th, net 30
Priority Wire & Cable www.prioritywire.com	None Combo Orders - 3 Product Groups & \$3,000 for Freight Paid	Varies	Net 30
SATCO / NUVO www.satco.com	\$75	Satco - \$1,000	1% 10th, net 30
www.nuvolighting.com	\$75	Nuvo - \$1,000	1% 10th, net 30
Sturgeon Bay www.handystraps.com	None Must Order Box Quantity	\$725	2% 15th, net 30
Southern Pipe, Inc. www.southern-pipe.com	\$100 Fittings \$500 Pipe Full Units Only - Broken Units Add 10%	\$1,000 Fittings / \$5,000 Pipe	2% 10th, net 30
* United Copper Ind. www.unitedcopper.com	\$1,000	5,000 lbs	2% 10th, prox net 25
USI Electric www.usielectric.com	None Must Order Box Quantity	\$1,500	Net 30

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