



Air King Ventillation Products www.airkinglimited.com	Bath fans, commercial & industrial fans, range hoods and ceiling fans
Arlington Industries www.aifittings.com	Die cast fittings, non-metallic fittings & accessories
Cerrowire www.cerrowire.com	NM-B, UF-B, THHN, XHHW, USE, URD, SEU, SER
Custom Cable Corp. www.customwireandcable.com	Specialty Cables
Connecticut Electric www.connecticut-electric.com	Circuit breakers, AC disconnects, power outlets, spa disconnect panels, emergency transfer switches & panels
Draka Cableteq USA www.drakausa.com	Cable-in-duct, Industrial Control & Tray cable, Copper SEU/SER
Engineered Products Co. www.engproducts.com	Fixture whips, Utility & Temporary Lighting, splice kits, AC whips, Heat Shrink Tubing, pig tails
Ford Wire & Cable www.fordwire.com	Thermostat wire, Fire Alarm cable, Catagory & Communication Cable, Coax, Sound & Security cable
Lew Electric www.lewelectric.com	Metallic & non-metallic floor boxes and covers
Mono-Systems www.monosystems.com	Surface raceway, center-spine, basket & conventional cable tray, power poles, under-floor duct, poke-throughs
Nexans www.nexans.com.ncs	MC cable, AL wire: SEU, SER, XHHW, URD Industrial & Control cables
Picoma www.picoma.com	Galvanized & EMT steel elbows, couplings, nipples, PVC elbows, fittings & accessories
Rab Lighting www.rabelectric.com	Outdoor lighting, indoor & outdoor motion sensors, vapor-, vandal-, and explosion-proof fixtures
Southern Pipe www.southern-pipe.com	PVC conduit
Sturgeon Bay www.handystraps.com	Handy straps for NM, telephone, & electronic cable
Synertech www.synertechproducts.com	Underground enclosures



Wilttrout Sales, Inc

Conditions of Sale

<u>Manufacturer</u>	<u>Minimum Order</u>	<u>Freight Allowance</u>	<u>Payment Terms</u>
Air King	none	\$1,500	2% 10th, net 30
Arlington	\$100	\$1,500	2% 10th, net 30
Cerrowire	\$500	7,500 lbs.	2% 10th, net 30
Connecticut Electric	\$100	\$500	Net 30 days
Custom Cable Corp.	none	varies	Net 30 days
Draka Cableteq USA	\$250	SEU & SER Cu: 2,000 lbs. Other cable: 5,000 lbs.	1% 10th, net 30 1% 10th, net 30
EPCO	\$50	\$850	1% 15th, net 25
Ford Wire	\$200	\$2,000	2% 10th, net 25
Lew	none	\$500	Net 30 days
Mono	\$100	Standard Products: \$1,000 Tray: \$5,000	2% 15th, net 30 2% 15th, net 30
Nexans	\$500	MC & Al: 3,000 lbs. Industrial Cable: 5,000 lbs.	2% 10th, net 30 2% 10th, net 30
Picoma	\$75	PVC &/or Steel: \$500	2% 10th, net 30
Rab	\$0 Stocking Dist. \$100 Non-Stocking Dist.	\$0 \$1,000	1% 10th, net 30
Southern Pipe	none	TBA	2% 10th, net 30
Sturgeon Bay	none	\$675	2% 15th, net 30
Synertech	none	\$3,250	Net 30 days