



Air King	Bath Fans, Commercial & Industrial Fans, Range Hoods Central Vac, Humidifiers
American Polywater	Cable Pulling Lubes, Cleaners, MRO and Construction Chemicals
Arlington Industries	EMT Die Cast, Non-Metallic Liquid Tight Fittings, Cord Grips Conduit Bodies, Siding Mounting Blocks & Accessories
Champion Fiberglass	Fiberglass Conduit, Fittings, Elbows, Struts, Hangers & accessories
Cheetah USA Corp.	Residential and Commercial wiring devices
Draka Cableteq USA	Cable-In-Duct, Industrial Control & Tray Cable, Copper SEU/SER
Engineered Products Co.	Fixture Whips, Utility & Temporary Lighting, Splice Kits, AC Whips, Heat Shrink Tubing, and Pig Tails
Jefferson Transformers	Single Phase, Three Phase, Buck-Boost, Industrial Control and Low Voltage
Low Electric	Metallic & Non-Metallic Floor Boxes and Covers
Mono-Systems	Surface Raceway, Center-Spine, Basket & Conventional Cable Tray, Power Poles, Under-Floor Duct, Poke-Throughs
Nexans	MC cable, AL Wire: SEU, SER, XHHW, URD Industrial & Control Cables
Nicor Lighting	Recessed Lighting & Trims, Track Lighting, Ceiling Fans, Emergency Exits, GFI's & Speciality Lighting
Oldcastle - Synertech Christy Carson	Underground Enclosures - High Density Polymer Concrete, Hand Holes Underground Enclosures - Fibrelyte Underground Enclosures - Plastic HDPE
Picoma	Galvanized & EMT Steel Elbows, Couplings, Nipples, PVC Elbows, Fittings & Accessories
Priority Wire & Cable Inc.	Aluminum and Special Cables
SATCO / NUVO	Incandescent, Decorative, Halogen Lamps, Linear & Compact Fluorescent, Lighting Components Decorative Indoor Lighting Fixtures
Sturgeon Bay Metal Products	Handy Plastic Straps for NM, Telephone & Electronic Cable
United Copper Industries	Building Wire - Copper THHN, NMB, UFB, SEU, SER, BARE MC Solid, Stranded, Hospital Grade
USI Electric	Smoke Detectors

WILTROUT SALES, INC.

Conditions of Sale

<u>Manufacturer</u>	<u>Minimum Order</u>	<u>Freight Allowance</u>	<u>Payment Terms</u>
Air King www.airkinglimited.com	None	\$1,500	2% 10th, net 30
American Polywater www.polywater.com	\$75	\$350	1% / 10 Prox
Arlington Industries www.aifittings.com	\$100	\$1,000	2% 10th, net 30
Champion Fiberglass www.championfiberglass.com	None	Varies by product	Net 30 days
Cheetah USA Corp. www.cheetahspeed.com	None Must order box quantity	\$750	Net 30 days
Draka Cableteq USA www.drakausa.com	\$250	SEU & SER Cu: 2,000 lbs Other Cable 5,000 lbs.	1% 10th, net 30
EPCO www.engproducts.com	\$50	\$850	1% 15th, net 25
Jefferson Transformers www.jeffersonelectric.com	\$100	\$1,000	Net 30 days
Low Electric www.lewelectric.com	\$75	\$500	Net 30 days
Mono-Systems www.monosystems.com	\$100	Standard Products: \$1,000 Tray: \$5,000	2% 15, net 30
Nexans www.nexans.com.ncs	\$500	MC & AI: 3,000 lbs Industrial Cable: 5,000 lbs	2% 10th, net 30
Nicor Lighting www.nicorlighting.com	\$200 Under \$200 add \$10 handing chg.	\$1,800	Net 30 days
Oldcastle - Synertech www.synertechproducts.com	\$500	\$5,000	Net 30 days
Oldcastle - Christy www.christyconcrete.com	None	N/A	Net 30 days
Oldcastle - Carson www.carsonind.com	\$100	\$5,000	Net 30 days
Picoma www.picoma.com	\$75	\$1,000	2% 10th, net 30
Priority Wire & Cable www.prioritywire.com	None	Varies	Net 30
SATCO / NUVO www.satco.com	\$75	Satco - 1000	1% 10th, net 30
www.nuvolighting.com	\$75	Nuvo - \$1,500	1% 10th, net 30
Sturgeon Bay www.handystaps.com	None Must order box quantity	\$675	2% 15th, net 30
United Copper Ind. www.unitedcopper.com	\$1,000	5,000 lbs	2% 10th, prox net 25
USI Electric www.usielectric.com	None Must order box quantity	\$1,500	Net 30

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04/20/2009